



# Position to be filled

**Sales Manager**

# Sales Manager

## MVG

The Microwave Vision Group (MVG) offers cutting-edge technologies for the visualization of electromagnetic waves. Enhancing the speed and accuracy of wireless connectivity testing, as well as the performance and reliability of anechoic and EMC technologies, our systems are integral to meeting the testing challenges of a fully connected world.

The Group employs nearly 450 people and operates from 12 subsidiaries around the world to deliver to the most prestigious customers in the Telecom (Huawei, Samsung, Sony...), Aeronautics (Thales, Boeing,...), Space (Space X,...) and Automotive (BMW, Peugeot, Renault,...) sectors.

Its turnover exceeds €100 million and is divided between Asia, the United States and Europe with continuous growth for many years.

MVG is a growing group looking for talent to continue its history.

MVG Hong Kong are currently searching for a Sales Manager.

## Job Highlights

- Technical Sales in Telecom / Test and Measurement
- Work with industry leader / multi-national company
- 20 days paid leave

## Job Responsibilities / Duties

- Responsible for sales activities in Asia, with a focus on Taiwan, Korea, Singapore, Vietnam and Indian markets.
- Maintain ties and build relationships with new and existing customers
- Prepare and negotiate Technical and Financial Proposals based on a strong understanding of customer requirements, working in conjunction with the Sales Director and with Headquarters in France
- Develop business through solid understanding of market conditions
- Ensure customer satisfaction as a means of building the MVG brand

## Qualifications

- Degree in Engineering (Electrical, Electronic or Communications)
- Background in Antennas, Microwaves, Radio Communications or Wireless Technologies.
- Experience in technical sales is a definite advantage, although we will consider candidates with a pure engineering background with a desire to switch to sales.
- Good presentation and communications skills. Excellent written and spoken English and Chinese is essential, while knowledge of other Asian languages is a plus.
- Strong sense of customer focus, responsibility and teamwork.

**Benefit:**

- Five-day work week
- Double pay
- Medical and Dental insurance
- 20 days Paid Leave

**Additional Information:**

**Career Level:** Entry Level

**Qualification:** Degree

**Years of experience:** 1 year experience

**Employment Type:** Full Time

**Job Function:**

Engineering > Telecommunication / Wireless / Radio

Sales, CS & Business Development > Technical Sales / Sales Engineer

Sales, CS & Business Development > Others

  
 **MVG Hong Kong**

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