



Antenna and RF Safety Sales Manager

| UAN - FD9782

Department: Sales / Antennas & RF Safety

Location: Atlanta, United States or home-office based

Type: Full-time

About the Role

We're looking for an Antenna and RF Safety Sales Manager to drive worldwide solution sales for MVG's antenna and RF Safety products, with a special focus on United States accounts. In this role, you will guide customers through technically complex requirements, collaborate with Sales, R&D, Systems Engineering, and Project Management teams, and define optimal solutions across antenna testing and RF safety applications. This is a great opportunity for a technically minded sales professional who wants to grow in antenna and microwave test and measurement technologies within a dynamic international environment.

About MVG

MVG – Microwave Vision Group – is the global leader in electromagnetic field measurement solutions. With 400+ employees, offices across 4 continents, and over 25 years of consecutive growth, we help the world's most innovative companies test, validate, and push the boundaries of wireless technology. Our mission: Testing Connectivity for a Wireless World. Join us to shape the future.

Responsibilities

Establish and maintain strong relationships with customers across target markets.

Manage, interpret, and translate customer requirements into effective Antennas and RF Safety solutions.

Prepare technical proposals, price quotations, and commercial responses for Antennas and RF Safety products.

Negotiate pricing, terms, and conditions to close sales and support business growth.

Provide after-sales support services and ensure strong communication between project teams and customers.

Support marketing activities by attending trade shows, conferences, and other industry events.

Maintain product portfolio knowledge and feed new or emerging test and measurement needs back to R&D and product management.

Requirements

BSc in Electrical Engineering or a similar field.

At least 5 years of experience with microwave antennas, RF systems, and/or RF instrumentation preferred.

Strong RF and microwave engineering skills.

Proven track record in complex B2B solutions sales, or a solid technical background with strong interest in developing in a sales direction.

Excellent English verbal and written communication skills.

Strong interpersonal skills with the ability to quickly build relationships with customers.

Familiarity with Salesforce CRM, availability for travel, flexibility to adjust priorities, and self-driven follow-through.

Nice to Have

MSc in Electrical Engineering or a similar field.

Experience selling antenna testing, RF safety, microwave, or test and measurement solutions.

Experience working with customers in telecommunications, aerospace and defense, automotive, or academia.

Interest and aptitude across engineering topics including precision mechanics, antennas, electromagnetics, instrumentation, and building-related project constraints.

How to Apply

Send your CV and a short cover note to careers@mvg-world.com with the subject line: Antenna and RF Safety Sales Manager – Application. We review applications on a rolling basis and aim to respond within two weeks. We look forward to hearing from you!

MVG - Testing Connectivity for a Wireless World