



# Antenna and RF Safety Sales Manager |

**UAN – FD9782**

**Department:** Sales

**Location:** Office / Atlanta, United States or home-office based

**Type:** Full-time

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## **About the Role**

As Antenna and RF Safety Sales Manager, you will drive worldwide solutions sales for MVG’s antenna and RF Safety product portfolio, with a special focus on United States accounts. Reporting to the Antennas & RF Safety Sales Director, you will work closely with customers and internal technical teams to define high-value solutions for complex antenna, RF, microwave and test-and-measurement challenges. This role is ideal for a technically strong sales professional—or an RF/microwave engineer ready to grow into sales—who wants to work at the forefront of antenna testing technology in an international environment.

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## **About MVG**

MVG – Microwave Vision Group – is the global leader in electromagnetic field measurement solutions. With 400+ employees, offices across 4 continents, and over 25 years of consecutive growth, we help the world's most innovative companies test,

validate, and push the boundaries of wireless technology. Our mission: Testing Connectivity for a Wireless World.

Join us to shape the future.

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### Responsibilities

- Develop and maintain strong relationships with customers across telecommunications, aerospace and defense, automotive, academia and other technical markets.
- Define and interpret customer requirements to propose the optimal antenna and RF Safety solutions.
- Collaborate with R&D, systems engineering, project management and sales colleagues to align technical scope, feasibility and customer expectations.
- Prepare technical proposals, price quotations and commercial offers for Antennas and RF Safety products.
- Lead price, terms and conditions negotiations to close complex B2B solutions sales.
- Ensure effective after-sales support and clear communication between project teams and customers.
- Drive sales target achievement while supporting marketing activities at trade shows, conferences and industry events.

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### Requirements

- BSc in Electrical Engineering or a similar technical field.
- At least 5 years of experience with microwave antennas, RF systems and/or RF instrumentation preferred.
- Strong RF/microwave engineering skills and ability to understand complex technical customer requirements.
- Proven track record in complex B2B solutions sales, or a solid technical background with strong motivation to develop into a sales role.
- Excellent interpersonal skills with the ability to quickly build trusted customer relationships.
- Excellent English verbal and written communication skills.
- Availability for travel and ability to adapt priorities quickly based on customer needs.

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### Nice to Have

- MSc in Electrical Engineering or a related technical discipline.
- Familiarity with Salesforce CRM.
- Experience selling or supporting antenna, EMC, RF Safety, microwave test or measurement technologies.
- Self-driven learning mindset with the ability to rapidly assimilate technical information and expand core competencies.

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### **How to Apply**

Send your CV and a short cover note to [careers@mvg-world.com](mailto:careers@mvg-world.com) with the subject line: FD9782 - Antenna and RF Safety Sales Manager. We review applications on a rolling basis and aim to respond within two weeks. We look forward to hearing from you!

*MVG - Testing Connectivity for a Wireless World*

*Special note: This role may require eligibility for access to classified or sensitive information under applicable national security laws. Possession of an active clearance is not required, and the company may conduct necessary background checks or request supporting documentation in compliance with applicable laws and regulations.*